



**North America's
Leader in Air Filtration
Brings to You a Flexible
Service Program
to Help Your Business
Fight the High
Costs of:**

- Filters
- Change-out labor
- Energy
- Equipment wear
- Waste disposal

www.air-filter-service.com



This is important news for **everyone** who manages a facility, because it shows how you can immediately realize major, recurrent savings in 5 important ways:

- What you pay for premature filter change-outs due to low cost filters
- The labor cost of filter change-outs
- Energy used by your HVAC system
- HVAC equipment wear and maintenance
- Waste disposal

... while getting *better* air quality performance, and *without* making equipment changes, or adding tasks for maintenance personnel.



The **Camfil Farr Service Program** is **customized** to every type and size of business.

Camfil Farr is committed to providing facilities with:

- Highest quality HVAC service
- Best choices for air filtration
- Change-out strategies that save dollars and time *right away*, while avoiding under and over-servicing
- Exclusive tools that assure you can make the best and most economical filtration decisions for each area of your business.

Here are two of those tools, and how each can immediately put dollars back into your budget – (a *rare* promise today, but one we have kept for every *Camfil Service Program* customer!)

Life Cycle Costing (“LCC”) Modeling Tool – this powerful software identifies the best-possible filtration option for each operating condition. It also indicates the optimum change point, (optimal pressure drop point) so that energy use can be minimized, and filter life can be maximized. LCC is also an excellent tool for reducing labor costs and waste disposal, and for lowering the plant’s overall carbon footprint – an important point for companies who have made a commitment to “greener” operations.



Our Energy Monitoring and Analysis is more comprehensive than any program used by local mechanical contractors or small filter distribution companies. The Camfil Farr energy analysis and monitoring program tracks the history of AHUs, provides filter operation data, and manages filter use.

It also has a Facilities Database Web Tool that encompasses all site history, which customers can access online, with password protection.



LCC Energy modeling software produces objective filter comparisons from all manufacturers regarding energy and total cost of ownership.

Change-out Labor, Energy, Waste Disposal Camfil Farr Service

Here are the **three packages now available** for Camfil Farr service customers. They range from simple change-outs to total filtration and air quality management.



BRONZE

- Comprehensive site survey
- LCC analysis
- Filter change and disposal based on a schedule set by the LCC

SILVER

- Comprehensive site survey
- LCC analysis
- Filter change and disposal based on a schedule set by the LCC
- Detailed reports following every site visit, including notations on pressure drop, AHU issues, fan belt condition, coil condition, and other maintenance items.

GOLD

- Comprehensive site survey
- LCC analysis
- Filter change and disposal based on a schedule set by the LCC
- Detailed reports following every site visit, including notations on pressure drop, AHU issues, fan belt condition, coil condition, and other maintenance items.
- Consignment inventory
- Facilities survey database
- Regular “green” and sustainability reports – two documents that provide great benefits for companies that are working with green or sustainability initiatives.

Also available are dust collector filter changes and maintenance, particle count readings for air quality and filter efficiency, coil cleaning, coil pan anti-bacterial treatment, duct cleaning – and more.



Companies Ask Us . . . ??

We have a mechanical contractor who does change-outs and related services. Why change?

Some of North America's best mechanical contractors are our best customers. We respect that they are experts in equipment. Our commitment is to provide the most efficient air filtration solutions to use with that equipment, and we are experts in *that* field.

Also, our energy analysis and monitoring program, and LCC modeling software were developed exclusively for our Camfil Farr customers. They are the most comprehensive tools available for helping businesses make filtration decisions, and for managing change-outs and other services so that customers get the best possible filter performance, at lowest total cost.

We also examine AHU's for filter bypass serving critical spaces, moisture or mold conditions, etc.

What about the hourly rate? Isn't your rate higher than our local contractor?

Our hourly rate is less than licensed HVAC technicians, who are paid to be experts in equipment, not filtration. Also, we change filters at the optimal pressure drop point, when science, rather than the calendar, says so, not when something else (like a belt change or a coil cleaning) needs to be done. And, we stock all filter sizes and configurations, so there is never a delay in serving your needs.

What kind of energy savings can I expect if we turn over service to you?

The direct energy savings that Camfil Farr service customers realize from the very first utility billing cycle is significant. Typically it completely pays for their entire service program through Camfil Farr.

We use in-house labor for change-outs and related services. Why should we outsource these things?

General maintenance personnel are not experts on air filtration, and change filters based on a calendar schedule that has been found to be both costly and ineffective.

Companies who have used Camfil Farr service have found that their maintenance staff can spend time on more critical issues, such as production and facilities maintenance. In many cases, the "total picture" savings have been significant.

As a hospital administrator, one of our issues is scheduling change-outs, which must always occur between 3 and 7am.

Camfil Farr service technicians are geared to the special needs of all facilities who have specific scheduling requirements.

What guarantee is there that your package will benefit us?

Camfil Farr guarantees its service program customers will experience better air filter performance with less-frequent change-outs and lower life cycle costs. No contractor or other service company has the knowledge and experience, and backs their work with a service guarantee like ours. **Camfil Farr is the only filter service company that guarantees its HVAC service packages.**

Fight High Costs with Camfil Farr Service



Filters, and filtration service to meet every need, every budget, every schedule.

Call Toll Free: 866-422-6345

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If you own or manage any facility, the benefits of Camfil Farr Filter Service can be immediate – and significant. Learn more now – *contact your local Camfil Farr service specialist:*

Be sure to ask about Camfil Farr's "Completely Green" 5-Star premium filters.



30/30® • Durafil® ES • Hi-Flo®



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